



2025 Annual Trade Fair & Convention
Hilton Oceanfront Va Beach, Va
June 3-5, 2025



TUESDAY JUNE 3

2p-5p: Trade Fair

Dinner on your own

9p-12a: Hospitality Suite – Music Bingo: ***Dress as your favorite generation!***

WEDNESDAY JUNE 4

8a-9a: Breakfast: Committee Fair

9a-12p: Mock Trial – Utica National (3 hrs CE)

12p-1p: Lunch – Ariel Rivera, PIA National President/PIAVADC Annual Meeting

1p-2p: Cyber Warrior Training – Brad Vedros, Northern Neck Insurance (1 hr CE)

3p-6p: Smartmouth Brewing Co. with optional Cornhole Tournament

Dinner on your own

9p-12a: Hospitality Suite – YIP Karaoke

12:15a: Annual YIP Photo @ King Neptune

THURSDAY JUNE 5

8:30a-10a: Networking Breakfast w/Mimosa Bar

10a-10:30a: Break & Hotel Checkout

10:30a-11:30a: Carl Hackling, Sr. Vice President, Utica National

11:30a: Panel Discussion:

How Tech Innovation Will Change Our World w/Heath Shearon, Ariel Rivera, Nick Springer & Michael Vega-Sanz/GAIL

12:00p-12:30p: Lunch

12:30p-1:30p: Insurance Unplugged with Heath Shearon & Scott White

1:30p-2:30p: Awards Presentation