



Agency Management
PIA of Virginia & DC Webinar Event
Aug 08-09, 2024

Topics	Date	Time	Speaker
Join Webinar	Aug 08, 2024	07:45 AM-08:00 AM	
Strategic Planning	Aug 08, 2024	08:00 AM-12:15 PM	Robert Shomo, MBA, CIC
Lunch	Aug 08, 2024	12:15 PM-01:15 PM	
Agency Talent Management	Aug 08, 2024	01:15 PM-05:15 PM	Robert Shomo, MBA, CIC
Exam Briefing	Aug 08, 2024	05:15 PM-05:30 PM	Richard Goolsby, CIC
Join Webinar	Aug 09, 2024	07:45 AM-08:00 AM	
Managing Agency Client Retention and Acquisition	Aug 09, 2024	08:00 AM-10:00 AM	Bruce McCreddie CIC, AAI, CPIA
Managing Agency Technology Utilization	Aug 09, 2024	10:00 AM-12:00 PM	Bruce McCreddie CIC, AAI, CPIA
Lunch	Aug 09, 2024	12:00 PM-01:00 PM	
Managing Agency Technology Utilization (Continued)	Aug 09, 2024	01:00 PM-02:00 PM	Bruce McCreddie CIC, AAI, CPIA
Ethical Responsibility	Aug 09, 2024	02:00 PM-05:00 PM	Bruce McCreddie CIC, AAI, CPIA

Educational Consultant:
Richard Goolsby, CIC

Online Exam Window:
August 12 - August 15, 2024

All final exams require you to have a proctor, a disinterested third-party, to monitor your exam through its entirety. More testing information and instructions can be found at [scic.com/proctor-monitor-rules](https://www.scic.com/proctor-monitor-rules) (<https://www.scic.com/proctor-monitor-rules/>).