



**Insurance Company Operations**  
 Sheraton Virginia Beach Oceanfront Hotel  
 3501 Atlantic Avenue Virginia Beach, VA 23451  
 Sep 24-25, 2025 ET | Classroom

Topics	Date	Time	Speaker
Registration/Check-In	Sep 24, 2025	07:30 AM-08:00 AM	
Executive and Financial Management	Sep 24, 2025	08:00 AM-12:15 PM	Allen Messer CIC, CPCU Insurance Concepts & Services, Murrells Inlet, SC
Lunch - on your own	Sep 24, 2025	12:15 PM-01:15 PM	
Executive and Financial Management (Continued)	Sep 24, 2025	01:15 PM-03:15 PM	Allen Messer CIC, CPCU Insurance Concepts & Services, Murrells Inlet, SC
Product Development	Sep 24, 2025	03:15 PM-05:15 PM	Allen Messer CIC, CPCU Insurance Concepts & Services, Murrells Inlet, SC
Exam Briefing	Sep 24, 2025	05:15 PM-05:30 PM	
Check-In	Sep 25, 2025	07:30 AM-08:00 AM	
Underwriting	Sep 25, 2025	08:00 AM-11:00 AM	Nikki Sherrill-Wyatt CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS Penn National Insurance, Greensboro, NC
Claims Management	Sep 25, 2025	11:00 AM-12:00 PM	Nikki Sherrill-Wyatt CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS Penn National Insurance, Greensboro, NC
Lunch - on your own	Sep 25, 2025	12:00 PM-01:00 PM	
Claims Management (Continued)	Sep 25, 2025	01:00 PM-03:00 PM	Nikki Sherrill-Wyatt CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS Penn National Insurance, Greensboro, NC
Product Distribution	Sep 25, 2025	03:00 PM-05:00 PM	Nikki Sherrill-Wyatt CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS Penn National Insurance, Greensboro, NC

**Educational Consultant:**

Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP  
 Central Insurance Services, Inc., Adelphi, MD , US

Online Exam Window:  
**September 29 - October 02, 2025**

All final exams require you to have a proctor, a disinterested third-party, to monitor your exam through its entirety. More testing information and instructions can be found at [www.riskeducation.org/proctor-monitor-rules](http://www.riskeducation.org/proctor-monitor-rules).